



# AdvanceAcceptance

## Managing Your Assets More Effectively

### A Challenge to Municipal Customers:

- **Aging Equipment Fleets** - In fleets today, the average age of battery operated equipment is six years or older. There are some exceptions -- one municipal customer had equipment that was over 20 years old!
- **Increased Labor Costs** - As equipment ages, the time spent using slower, less efficient equipment increases, thereby increasing labor costs.
- **High Repair Costs** - At four years old, annual maintenance and repair costs can range from \$1,500 to \$2,500 per machine. Oftentimes, these charges are not noticed, as they can be put in a variety of accounting categories. At the end of the year, administration doesn't have a clear understanding of how much money they are spending.

### A Solution:

- Offering a municipal lease. Customers get the right new equipment they need now, and spread the cost over three budget periods.
- The right new equipment will run more smoothly, clean more effectively, and reduce cleaning times. The right new equipment reduces labor costs.
- The right new equipment costs less to operate, because it's new and comes with a three year warranty. The right new equipment reduces repair costs.
- This solution allows you to better manage your equipment fleet, reduce costs and increase productivity.

## Contact us to learn more about municipal finance:

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**AdvanceAcceptance**

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